

Message Text

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ORIGIN XMB-04

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FM SECSTATE WASHDC

TO AMEMBASSY GUATEMALA

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E.O. 11652: N/A

TAGS: BPRO

SUBJECT: EXIMBANK BANK GUARANTEE FOR SALE OF SUGAR CANE CARTS AND
CANE LOADERS TO AGRICOLA BUGANVILIA S.A.

1. EXIMBANK ASSISTANCE HAS BEEN REQUESTED BY THE BANK OF MIAMI,
MIAMI, FLORIDA, TO SUPPORT SALE OF SUGAR CANE CARTS AND CANE
LOADERS COSTING DOLLARS 206,700 TO AGRICOLA BUGANVILIA S.A.,
GUATEMALA.

2. EXIMBANK WOULD APPRECIATE IF EMBASSY COULD PROVIDE BACKGROUND
INFORMATION ON SUBJECT BUYER, INCLUDING LOCAL BANKS' EXPERIENCE
WITH THE SUBJECT, EXTENT TO WHICH CREDIT IS EXTENDED AND USUAL
TERMS, AND ANY PERTINENT INFORMATION ON PRESENT MARKET CONDITIONS
FOR SUGAR CANE AND MOLASSES AND SUCH CONDITIONS IN THE FORESEEABLE
FUTURE. EXIMBANK HAS VERY LITTLE INFORMATION ON THE SUBJECT
BUYER, AND ALTHOUGH AGRICOLA BUGANVILIA IS A NEW COMPANY
(INCORPORATED IN OCT. 1974) WE WOULD APPRECIATE A COMPLETE
CREDIT CHECK.

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3. IN ADDITION, EXIMBANK IS REQUESTING BACKGROUND INFORMATION AND CREDIT CHECKINGS ON SUBJECT BUYER'S AFFILIATE COMPANIES, FINANCIERA GUATEMALTECA, S.A. AND INVERSIONES DE GUATEMALA, S.A., ACTING JOINTLY AND SEVERALLY AS GUARANTORS FOR THIS TRANSACTION. END
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